



ABO Wind has been successfully developing renewable energy projects since 1996. In the wind energy sector, our main field of business, we currently realize wind farms with a total annual investment of 300 million euros. More than 400 employees in eight countries work with enthusiasm on site acquisition, planning, financing, construction and the operation of wind turbines and solar projects for a sustainable energy supply. The teams for international business development, finance and sales work closely together in developing new projects and markets.

To strengthen our team in the Netherlands we are seeking as soon as possible a

## Business Development Manager (Netherlands)

### Your tasks

- You scout the Dutch renewable energy market for business opportunities in the wind and solar-PV sector
- You identify project opportunities and execute them
- You establish a strong network with project developers in the renewable energy field
- You establish partnerships with small and mid-sized project developers
- You explore options to purchase project portfolios or renewable companies in the Netherlands and lead the negotiations to success
- You negotiate land lease contracts with land owners
- You are responsible for project development and obtaining all permits necessary for the national support scheme
- You represent ABO Wind nationally, particularly at events and exhibitions
- You support the establishment of ABO Wind's subsidiary in the Netherlands
- You work very closely with the international business development team and finance team in Germany

### Your profile

- Academic degree in business administration, engineering, nature sciences or related fields
- Several years of professional experience in business development and/or project development
- Mother tongue Dutch; Business fluency in English; fluency in German is an advantage
- Very good presentation and negotiation skills
- Entrepreneurial mindset and determination to drive and complete projects
- Willingness to travel in the Netherlands and to the company's headquarters
- Experience in the renewable energy sector
- A strong personal drive to reach goals and work independently
- The place of work will be centrally in the Netherlands, the location will be decided according to applicants and opportunities

### We offer

- Interesting and diversified opportunities in the fast-growing renewables sector
- Wide range of tasks within a dedicated team
- Perspectives for professional development
- Friendly working atmosphere

We look forward to receiving your application via our [online form](#).

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